

# Performance trend

(₹ cr)

Particulars	Ind AS							Schedule VI
	2021-22	2020-21	2019-20	2018-19	2017-18	2016-17	2015-16	2014-15
<b>Operating results</b>								
Net sales	4,929	3,460	3,824	3,845	3,052	2,639	2,403	2,510
Revenue	5,083	3,616	3,983	3,947	3,186	2,891	2,652	2,571
PBIDT	953	950	922	768	511	512	485	391
Finance costs	3	2	2	4	9	21	26	24
PBDT <sup>1</sup>	950	948	920	764	502	491	459	367
Depreciation	146	120	117	112	105	91	62	55
PBT from operations <sup>1</sup>	804	828	803	652	397	400	397	312
Exceptional   Non-recurring items	-	-	-	-	-	-	3 <sup>2</sup>	-
PBT	804	828	803	652	397	400	400	312
Tax	196	197	163	223	127	115	126	95
Net profit	608	631	640	429	270	285	274	217
Dividend (including DDT <sup>3</sup> ) <sup>4</sup>	59	-	151	40	33	36	30	30
<b>Financial position</b>								
Gross block <sup>5</sup>	2,098	1,839	1,595	1,333	1,243	1,118	945	1,345
Net block <sup>5</sup>	1,446	1,295	1,139	988	989	965	883	578
Other assets (net)	2,943	2,416	1,931	1,662	1,209	1,111	1,011	719
Capital employed	4,389	3,711	3,070	2,650	2,198	2,076	1,894	1,297
Equity share capital	30	30	30	30	30	30	30	30
Other equity	4,286	3,681	3,040	2,620	2,168	1,891	1,562	986
Total equity	4,316	3,711	3,070	2,650	2,198	1,921	1,592	1,016
Borrowings (net)	-	-	-	-	-	155	302	281
<b>Per equity share (₹)</b>								
Dividend <sup>6</sup>	25.00	20.00	27.50	15.00	12.00	10.00	10.00	8.50
Book value	1,459	1,254	1,035	893	741	648	537	343
EPS	205.34	212.78	215.82	144.51	91.16	96.18	92.53	73.30
<b>Key indicators</b>								
PBIDT %	19.33%	27.46%	24.11%	19.97%	16.74%	19.40%	20.18%	15.58%
PBDT %	19.27%	27.40%	24.06%	19.87%	16.45%	18.61%	19.10%	14.62%
PBT %	16.31%	23.93%	21.00%	16.96%	13.01%	15.16%	16.52%	12.43%
Employee cost %	5.60%	7.20%	6.51%	5.70%	5.93%	6.56%	6.99%	6.14%
Finance costs %	0.06%	0.06%	0.05%	0.10%	0.29%	0.80%	1.08%	0.96%
Operating cash flow   total revenue %	4.27%	18.71%	21.40%	10.06%	10.21%	12.80%	14.13%	12.33%
Asset turnover ratio <sup>7</sup>	2.56	2.16	2.81	3.04	2.60	2.44	3.10	2.02
RoCE % <sup>1</sup>	23.57%	29.56%	33.82%	32.05%	22.38%	25.71%	30.91%	26.76%
RoNW % <sup>1</sup>	15.15%	18.61%	22.38%	17.70%	13.11%	16.23%	20.78%	22.18%
Payment to exchequer	948	698	640	627	442	307	335	305

## Notes:

<sup>1</sup>Excluding exceptional items | <sup>2</sup>Relates to one-time dividend received, grouped as revenue but excluded from PBIDT above |

<sup>3</sup>Dividend distribution tax | <sup>4</sup>Paid during the year | <sup>5</sup>Including capital work-in-progress | <sup>6</sup>Proposed | paid for the year |

<sup>7</sup>Excluding capital work-in-progress

(₹ cr)

Particulars	Schedule VI							
	2013-14	2012-13	2011-12	2010-11	2009-10	2008-09	2007-08	2006-07
<b>Operating results</b>								
Net sales	2,307	1,964	1,746	1,508	1,168	1,159	998	895
Revenue	2,405	2,022	1,792	1,553	1,204	1,196	1,033	925
PBIDT	362	268	203	194	143	124	97	85
Finance costs	31	32	43	26	26	41	33	28
PBDT <sup>1</sup>	331	236	160	168	117	83	64	57
Depreciation	54	49	44	39	37	32	29	31
PBT from operations <sup>1</sup>	277	187	116	129	80	51	35	26
Exceptional   Non-recurring items	20 <sup>2</sup>	5	6	10	-	(5)	3	-
PBT	297	192	122	139	80	46	38	26
Tax	84	56	34	43	27	10	3	1
Net profit	213	136	88	96	53	36	35	25
Dividend (including DDT <sup>3</sup> ) <sup>4</sup>	26	21	16	16	14	10	10	10
<b>Financial position</b>								
Gross block <sup>5</sup>	1,285	1,202	1,100	1,002	986	967	936	771
Net block <sup>5</sup>	573	526	474	420	424	443	433	295
Other assets (net)	719	585	550	474	355	384	428	374
Capital employed	1,292	1,111	1,024	894	779	827	861	669
Equity share capital	30	30	30	30	30	30	30	30
Other equity	911	726	612	537	454	429	403	270
Total equity	941	756	642	567	484	459	433	300
Borrowings (net)	351	355	382	327	295	368	428	369
<b>Per equity share (₹)</b>								
Dividend <sup>6</sup>	7.50	6.00	4.50	4.50	4.00	3.00	3.00	3.00
Book value	317	255	216	191	163	155	146	101
EPS	71.74	45.69	29.70	30.34	19.15	12.77	12.35	9.98
<b>Key indicators</b>								
PBIDT %	15.69%	13.65%	11.63%	12.86%	12.24%	10.70%	9.72%	9.50%
PBDT %	14.35%	12.02%	9.16%	11.14%	10.02%	7.16%	6.41%	6.37%
PBT %	12.01%	9.52%	6.64%	8.55%	6.85%	4.40%	3.51%	2.91%
Employee cost %	6.07%	6.52%	6.70%	6.76%	8.82%	7.85%	8.12%	8.04%
Finance costs %	1.34%	1.63%	2.46%	1.72%	2.23%	3.54%	3.31%	3.13%
Operating cash flow   total revenue %	5.86%	8.24%	6.73%	3.88%	8.86%	17.23%	1.11%	7.94%
Asset turnover ratio <sup>7</sup>	1.87	1.70	1.67	1.55	1.20	1.22	1.14	1.25
RoCE % <sup>1</sup>	26.04%	21.04%	16.93%	18.46%	13.09%	11.19%	9.42%	8.81%
RoNW % <sup>1</sup>	23.45%	18.74%	13.56%	16.37%	11.24%	8.95%	8.80%	8.73%
Payment to exchequer	267	212	191	167	99	101	98	99

**Notes:**
<sup>1</sup>Excluding exceptional items | <sup>2</sup>Relates to one-time dividend received, grouped as revenue but excluded from PBIDT above |

<sup>3</sup>Dividend distribution tax | <sup>4</sup>Paid during the year | <sup>5</sup>Including capital work-in-progress | <sup>6</sup>Proposed | paid for the year |

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