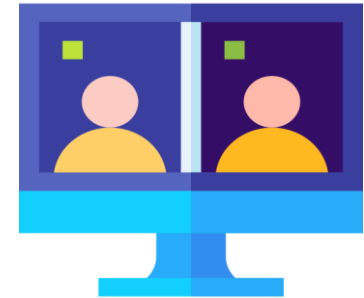
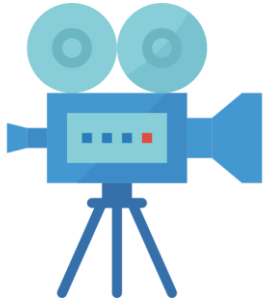


A scenic view of a river flowing through a lush green forest. The river is in the middle ground, with white water rapids. The forest is dense and green, covering the hillsides. In the foreground, there is a brick building with a red roof, partially obscured by trees. The overall atmosphere is peaceful and natural.

WELCOME

Annual General Meeting 2020

There is always a first time for everything!



The true test of leadership is how well we function in a crisis.

Brian Tracy

GDP growth rate (%)

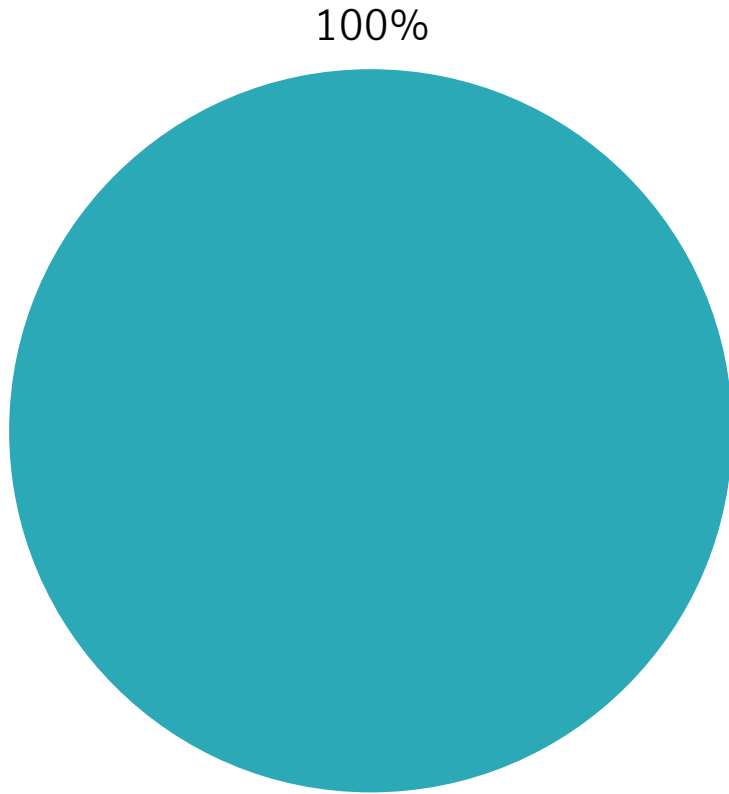
	2018	2019
World	3.6%	2.9%
United States of America	2.9%	2.3%
China	6.6%	6.1%
Japan	0.3%	1.0%
Germany	1.5%	0.5%
India	6.8%	4.2%
United Kingdom	1.3%	1.3%
France	1.5%	1.3%



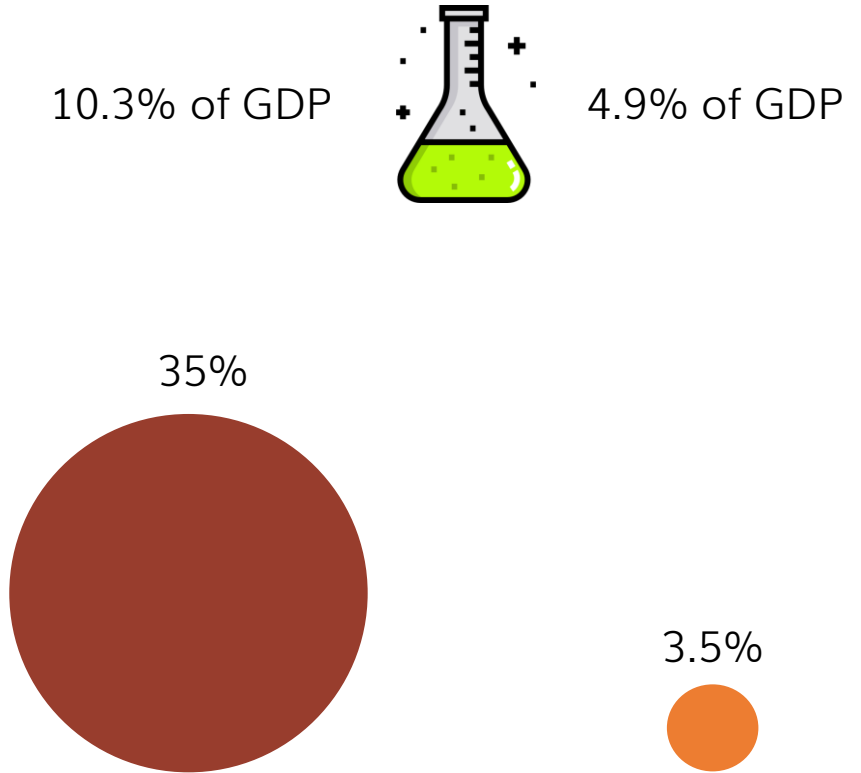
Getting future-fit



Chemical industry



World
US\$ 4.20 tn



10.3% of GDP

4.9% of GDP

35%

3.5%

China
US\$ 1.45 tn

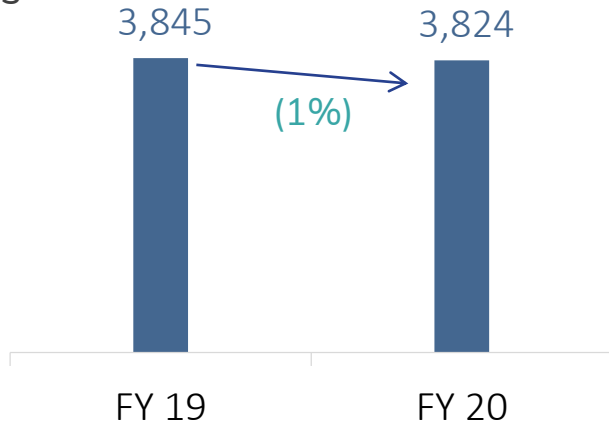
India
US\$ 0.15 tn

Chemistry in everyday life

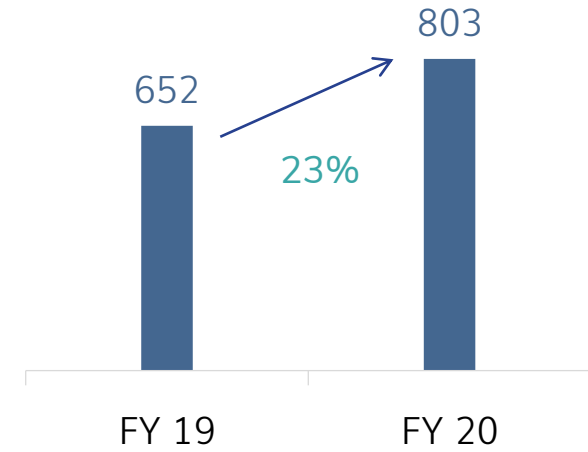


2019-20 Financials

Sales

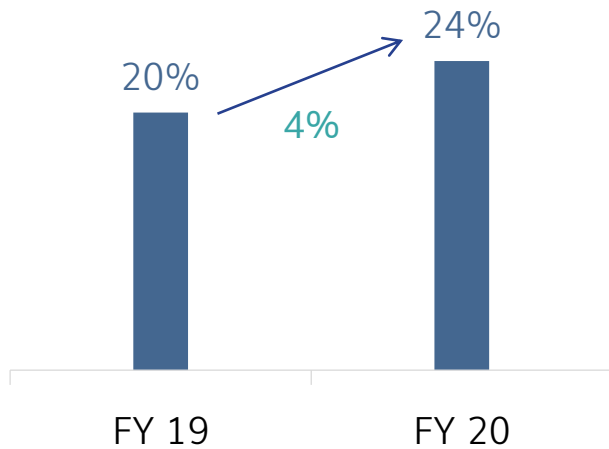


PBT

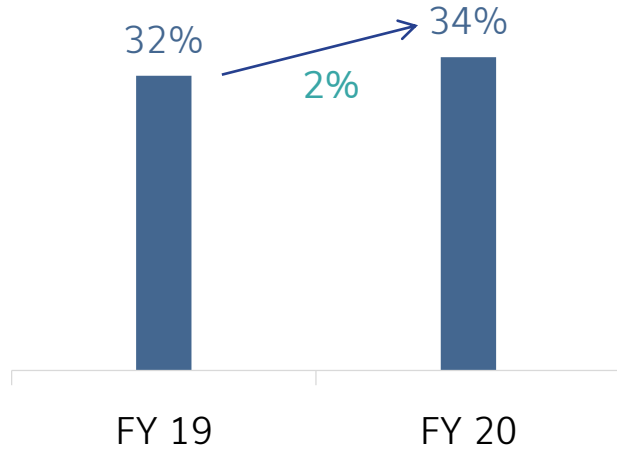


₹ cr

EBIDTA %



RoCE %



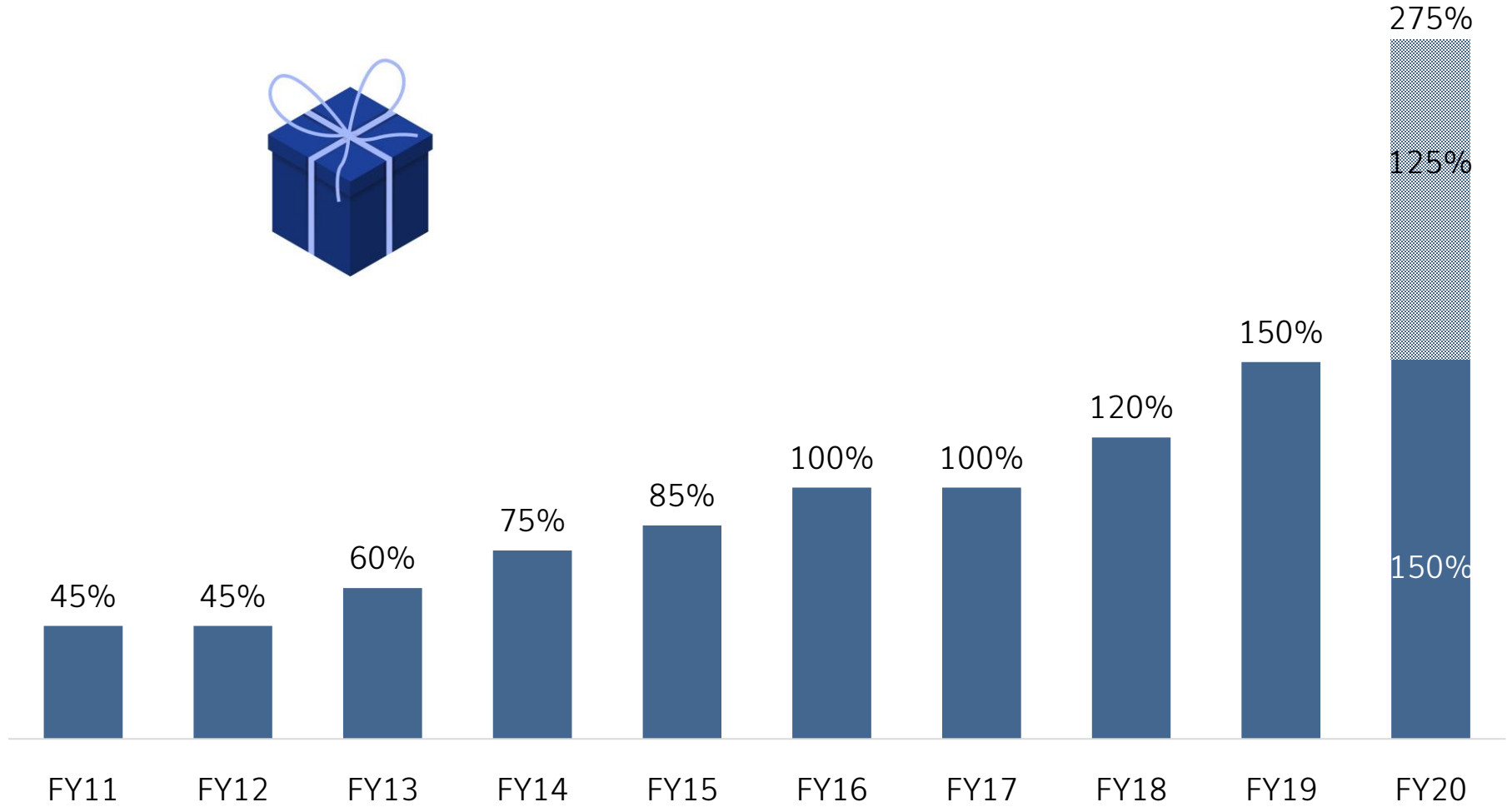
125th birth anniversary



Kasturbhai Lalbhai

December 19, 1894 – January 20, 1980

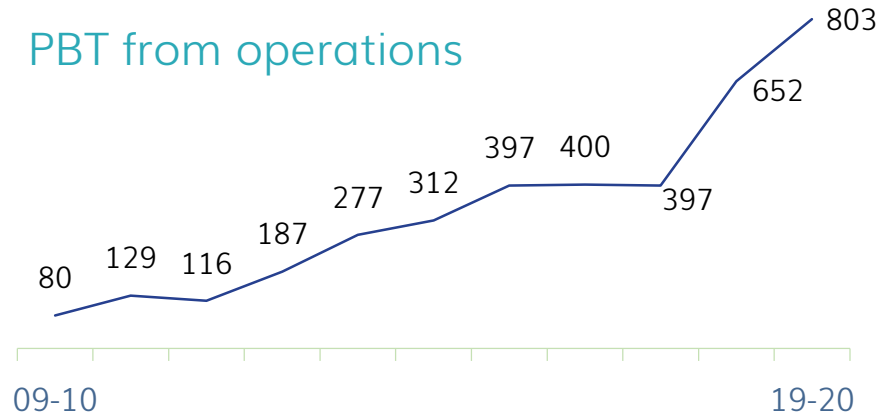
Dividend



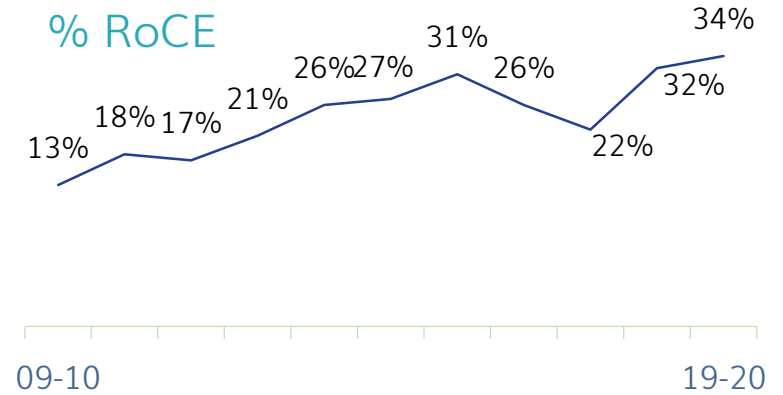
*150% + 125% paid

10 year performance

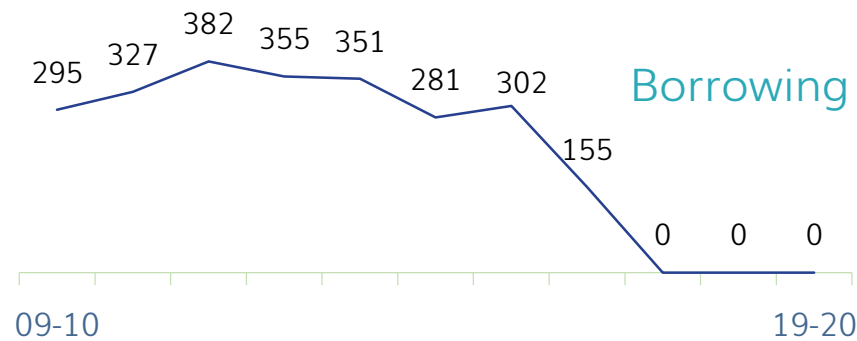
PBT from operations



% RoCE



Borrowing



It is not what we do once in a while that shapes our lives; it is what we do consistently.

Tony Robbins

Sales potential



investment of
~ ₹ 487 cr

+



at 90%
capacity utilisation

→



sales of
~ ₹ 5,400 cr

Retail



Atul Bioscience Ltd



investment: ₹ 110 cr, sales potential: ₹ 270 cr (2019-20 sales: ₹ 105 cr)

Anaven LLP | Phase 1 in progress



investment: ₹ 195 cr (underway), sales potential: ₹ 156 cr (2019-20 sales: nil)

Amal Ltd



expansion under consideration | 2019-20 sales: ₹ 32 cr

DPD Ltd



investment: ₹ 17 cr (completed), sales potential: ₹ 50 cr (2019-20 sales: ₹ 21 cr)

Q1 financial results



	2020-21		2019-20	
	Q1		Q1	Q4
Sales	589	↓	975	901
EBIDTA %	25%	↑	23%	22%
PBT from operations	117	↓	203	189
PBT	153	↓	197	185
PAT	117	↓	130	142
RoCE %	32%	↓	38%	37%

Operations closed due to lockdown for 30 days

Financials of subsidiary, joint venture and associate entities (manufacturing)



	2020-21		2019-20	
	Q1		Q1	Q4
Sales	47	↓	56	66
EBIDTA	11	↓	13	13
EBIDTA %	22%	↓	23%	20%
PBT	5	↓	8	8
PAT	3	↓	4	7

Our endeavour



existing
products



downstream
products



related
products



value-added
products



scalability, competitiveness,
improvements

Schools managed by Atul Foundation



Kalyani Shala



Atul Vidyalaya



Atul Vidyamandir

Atul Adhyapika Project



106 Atul Adhyapikas have taught in 105 schools

Atul Institute of Vocational Excellence



trained 7,843 students since inception

Godaan



provided cows with calves to 125 families

completed artificial insemination with sorted semen of 125 cows

Empowering farmers



supported 355 farmers by providing seeds, fertilisers and training in beekeeping

Model Anganwadis



renovated 17 Model *Anganwadis* in seven villages surrounding *Atul*

Overcoming anaemia



enhanced anaemia awareness and provided treatment to

~ 3,600 students and ~ 300 women

Overcoming COVID-19



distributed grocery kits and served meals to ~ 4,000 needy individuals

Overcoming COVID-19



stitched and donated ~47,800 masks (ongoing)

Urmi | sun-dried, fresh and iron-pounded spices and more



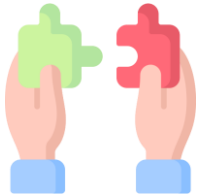
Atul Club



Team Atul



Gratitude



team members



customers



competitors



non-executive directors



shareholders

Space and time



website



annual report



meets

The quieter you become, the more you are able to hear.

Rumi

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📺 Live

📅 Event

📈 Offer

📄 Job

Chemical Company in Valsad

Open Now

Take care



well-being guide available on website

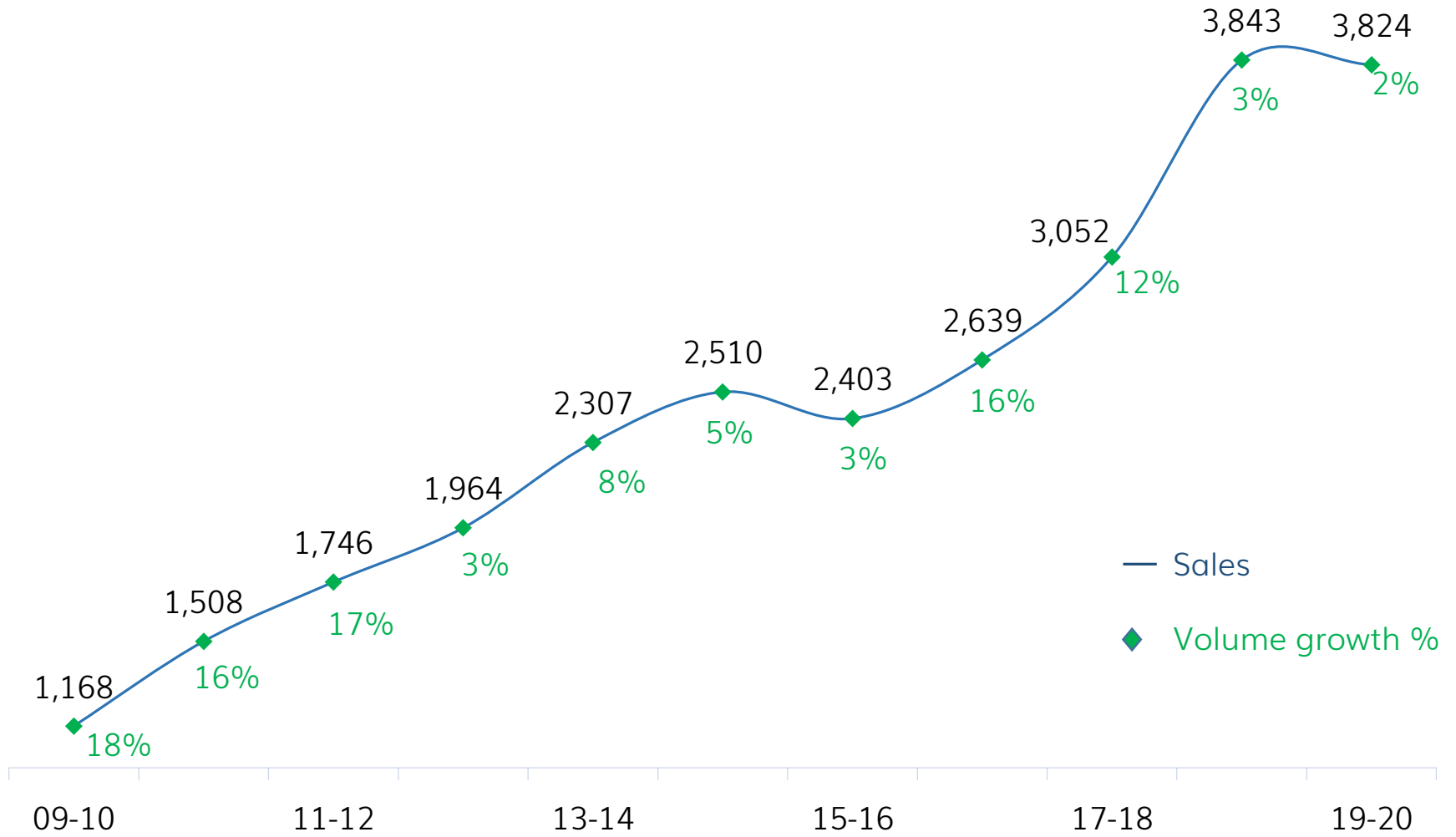
www.atul.co.in/COVID-19/well-being



| questions and answers |

Sales

₹ cr

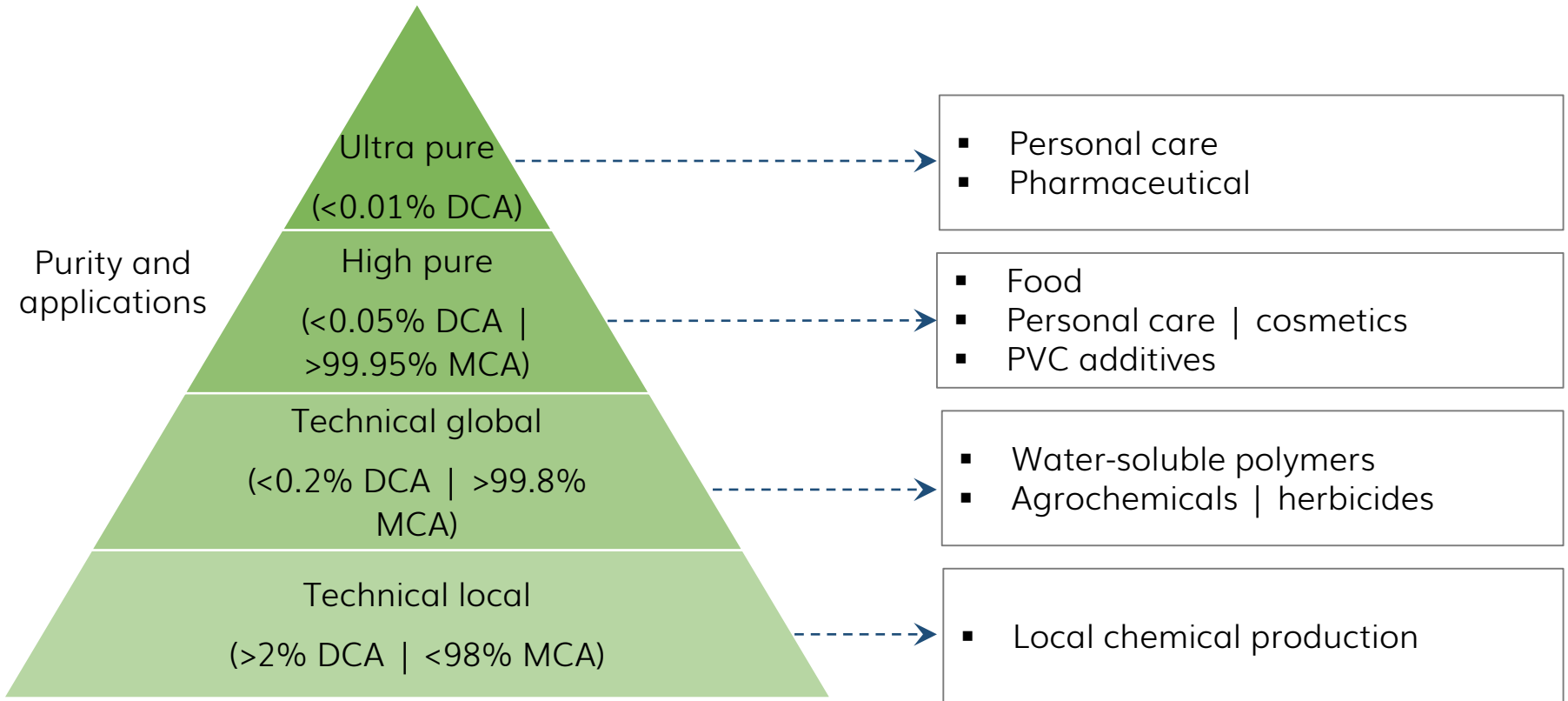


2,4-D

Country	Manufactured	Used
United States of America	✓	✓
China	✓	✓
India	✓	✓
Poland	✓	✓
Argentina	✓	✓
Australia	✓	✓

Used in 95 countries

Uses of MCA



* excluding 2,75,000 tpa consumed in-situ for manufacture of Glyphosate in China